



**GOVERNMENT OF UT OF JAMMU AND KASHMIR
OFFICE OF THE CHIEF EXECUTIVE OFFICER,
BHADERWAH DEVELOPMENT AUTHORITY
BHADERWAH, DISTRICT DODA.
(J&K TOURISM)**



Expression of Interest cum submission of detailed proposal (RFP) along with Annual quote(s) for carrying out of water Sports Activities at Water Sport centre Pul Doda –Doda (J&K)

Eoi. No. BDA/CEO/EOI-WSC-PULDODA/150-157

Date: 31-05-2021

On behalf of Hon'ble Lt. Governor of Union Territory of Jammu & Kashmir, Bhaderwah Development Authority do hereby invites Expression of Interest cum submission of detailed proposal (RFP) along with Annual quote(s) for carrying out of water Sports Activities at Water Sport Centre Pul Doda –Doda (J&K) TDA-Bhaderwah, J&K Tourism **by or before 26th June , 2021.**

S. No	Name and asset and location	Name of Authority	Eligibility Criteria	Minimum price bid for Five years	Cost of tender Document (In Rs)	Earnest Money i.e 10% of Quoted rates.
1	Expression of interest cum submission of detailed proposal (RFP) along with Annual (quote(s) for carrying out of Water Sports Centre Pul Doda–Doda (J&K) TDA Bhadarwah	Tourism Development Authority, Bhadarwah	As per Clause G of EOI	To be quoted by the tenderer	5000.00	10% of rates to be deposited separately before signing of agreement after issuance of LOI

A. BACKGROUND :

Government of India, Ministry of Tourism is implementing Tourism Promotional Projects through Department of Tourism, Government of Jammu and Kashmir, to achieve the goal of sustainable utilization of resources while maintaining an equilibrium between the eco-system and various development initiatives.

One of these Projects viz. WATER SPORTS CENTRE at PUL-DODA (DODA), has been implemented through Bhaderwah Development Authority, Bhaderwah, Department of Tourism, Government of Jammu and Kashmir, under PMDP-I, with an overall objective of creating alternative livelihood option through community based eco-tourism, to boost the tourism potential of Himalayan regions of J&K State.

B. SITES FOR WATER SPORTS ACTIVITY:

The following visitor amenities have been developed at eco-tourism sites around Bhaghiar Lake at Pul-Doda (Distt Doda) so as to boost tourist footfall.

Sl No.	Site	Visitor amenities developed on site
1	Water Sports Centre-PUL-DODA- District Doda J&K State	Gangway 01 number; Jetties - (120 Sq Mt i.e. 30 mts x 4 mts, 14 seated boats- 02 numbers, approaching steps upto jetties, Riding Space from Jetties, Security Cabin cum Café shop, site for open restaurant near waiting area, Park / Garden, Fencing & Illumination along River Chenab, Pathways, Visitor's / Tourist Sitting area, Parking, Ticket Counter etc.

Water Sports Centre consisting of Civil infrastructure and other amenities as mentioned above, developed / commissioned under PMDP-I of MOT-GOI are proposed to be outsourced for operation by the private/ public cruise operators / adventure tour operators/ hoteliers / other tourism service

providers / professional operator(s). The successful agency(ies) shall be permitted to carry out additional Water Sports Activities by installation of Additional Water Sports Equipments at its own cost, as per requirement(s), subject to fulfillment of all the safety norms and requirements/ experience / license(s) or otherwise, for said activity(ies) as admissible under rules / guidelines issued by the government from time to time, for the purpose.

Annexure -A

Sl.No.	Type of Equipment	Number	Locations of deployment
1	Gangway: Material: Marine grade aluminum 5052 or equivalent grade of section size 100mm x 100 mmx 6 mm thickness and 88 mm x 88 mm x 5 mm thickness. Dimensions: Over all Length: 06 Mts Over all breadth: 1.2 Mts	01	Water Sports Centre- Pul-Doda (UT of J&K)
2	Boats: HDPE (High Density Poly Ethylene); V shapes Hull- Rotomoulded Dimensions: Length-5.5 mt Width(External Beam) -2.2 mts Width(Internal Beam) -1.8 mts Hull Weight(without load) -500 kgs Capacity: 12-14 passengers (1100 kgs) Engine: Minimum 90 HP; 4 stroke Remote OMB Operating Fuel: petrol with portable 25 lit tank	02	Water Sports Centre- Pul-Doda (UT of J&K)
3	Floating Jetties: 120 Sqmt-HDPE Module dimension: Each cube 50 cm x 50 cm x 40 cm Wt: 9 kgs (+- 5%) Load bearing Capacity: 350 kgs/ sqmt Lug thickness: 23 mm +- 5% Interlocked – 3 dimensionally; Anti skid top surface, provided by OEM	120 Sqmts	Water Sports Centre- Pul-Doda (UT of J&K)

The above described equipment / activities shall be outsourced only on "right to use" basis for the period co-terminus with the License Agreement and shall be used only for the purpose of providing recreational, adventure and amusement activities to the tourists and not for any other purpose.

C. SCOPE & OBJECTIVES

Expression of Interest (EOI) is invited from cruise operators / adventure tour operators/ other tourism service providers to operate / carry out water sports / tourism related activities within the identified locations, maintain, outsource / license mode for 05 years , extendable for another 02 - 03 years on the basis of performance in terms of professionalism, discipline or otherwise, with mutual consent of licensee and Chief Executive Officer- Bhaderwah Development Authority- Bhaderwah, on "whereas-wherein basis". The operator is supposed to operate / to carry out the above said activities as per agreed terms and conditions, only on "right to use" basis for the period co-terminus with the License Agreement and shall be used only for the above purpose to the

tourists and not for any other purpose.

D. OBLIGATION OF OPERATOR

- To operate, maintain and manage the Infrastructure, Gangway, Jetties and Boats and other allied structures, including civil structures upto the satisfaction of CEO- BDA Bhaderwah or any other officer(s)/ committee nominated/ constituted, thereof, by CEO-BDA Bhaderwah, for the purpose of quality control / to monitor the working of project in the interest of Tourism Promotion .
- To maintain safety standard of international level including insurance cover of the tourist, assets of project & crew.
- To pay Bhaderwah Development Authority – Bhaderwah- Doda (J&K Tourism) an annual royalty / outsourced amount at the rate(s) quoted and approved / prescribed and handover of project assets in the same conditions as on the date of taken over, in fully functional / operational condition after completion of lease period.
- To meet all the statutory obligations required for operating, maintaining & managing the above equipments and Infrastructure.
- To take responsibility for satisfactory on-board solid waste management as per the applicable norms of respective authority and to get the area inspected for pollution control measures / solid waste management by the competent authority and to take appropriate measures thereof, if directed by the said authority.
- To perform Jetties and boat maintenance/cleaning above the waterline in such a way that no debris falls into the water body.
- Shall operate the services / activities within 3 months from the handing over of the site.
- To engage at least 2/3rd of the manpower from the local community.
- The operator / outsourcee (License holder) would be responsible for loss of life and property of the visitors during the period of outsource of service(s), activities or otherwise offered by the operator and Bhaderwah Development Authority or Department of Tourism or any other department associated with the project, in no way shall be responsible for any loss/ death/ injury/ theft or otherwise.

E. CONCESSION PERIOD

The period of lease / outsource shall be for 05 years, extendable by another 02-03 years as mentioned above at “C” from date of signing of agreement which can be renewed for further period on mutually agreed terms & incase mutual agreed terms is not arrived at, then through normal e-bidding process. However, if the performance of the operator is found not to be satisfactory, Chief Executive Officer, Bhaderwah Development Authority- Bhaderwah (BDA); Department of Tourism, J&K would be at liberty to rescind the contract with 1 month prior notice and incase, the operator/ licensee fails to handover the assets within specified period amicably, CEO-BDA Bhaderwah shall have right to takeover the project including all assets without any further notice.

F. CONCESSION FEE

- The selected Operator shall be required to pay a fixed annual outsourced amount at the rate(s) quoted and approved / prescribed, to Bhaderwah Development Authority- Bhaderwah, before the initiation of contract (before signing of agreement) in toto, which shall be quoted by the bidder in its financial bid along with detailed proposal i.e.RFP.
- RFP/ Rates (Financial bid) shall be opened only of technically qualified prospective bidders and other(s) shall have no right to continue his /her participation in the said

bidding process.

- The rates shall have to be quoted for payment of Annual Royalty / outsourced amount for first year only and shall be increased by 10% annually on compounded basis. Annual due(s) with 10% cumulative annual hike, shall have to be deposited with Bhaderwah Development Authority in official amount by or before 11th month i.e atleast one month prior to the completion of annual license. License / outsource permission shall be renewed annually only after the receipt / deposition of annual due(s) 01 month prior in toto, otherwise, the outsourced contract shall deemed to be cancelled, without any notice / intimation and insuch case, asset shall be taken over by the authority immediately.

G. TENTATIVE TIMELINE OF SELECTION :

Publication for submission of EOI	31 th May, 2021
Pre-EOI meeting with prospective bidders in the meeting in the meeting hall of Directorate of Tourism Jammu.	12 th June,2021 at 12:00 am
Last date for the submission of Expression of interest	26 th June,2021
Opening of EoI cum RFP/ quotes	28 th June, 2021

H. CRITERIA FOR EVALUATION:

The applicants must fulfill the following criteria for uploading on JK govt tender portal. i.e. jktenders.gov.in:

1	Technical Capability	Minimum Qualification requirement	Remarks
1.1	Operation of water sport activities fully functional for at least one year in last three years.	Minimum of 01 similar projects in last 03 years	Performance certificate from client to be furnished/proof of owning/operating such boating.
1.2	Technical manpower available/ deployed with experience/ valid qualification	Minimum of 3 personnel each of category : i)operator Rescue Boats/ Boats and ii) rescue Divers	Technical personal to handle each sports activity functional (NIWS certified)
1.3.	Personal identification & Profile / credentials of firm /company	<ul style="list-style-type: none"> • Copy of Aadhaar Card • Operationalization of Minimum one similar water sport activity (ies) anywhere within Union of India or abroad • Any other information, if desired. 	
1.4.	Other requirements	<ul style="list-style-type: none"> • Copy of PAN. • GST Registration No 	
2	Financial Capability		
2.1	Net worth as on 31.3.2021.	Minimum 10 Lakhs	Proof of Documents certified by Chartered Accountant
2.2	Average Annual Turnover from similar operation, since last three years (2018-19 , 2019-20 & 2020-21)	Minimum 10 Lakhs	Proof of Documents certified by Chartered accountant

I. EVALUATION PROCESS

1. The EOI does not constitute a solicitation. Bhaderwah Development Authority, Bhaderwah (Department Of Tourism), J&K, reserves the right to change or cancel the requirements at any time during the EOI and/or solicitation process. Thus, submitting a reply to an EOI does not automatically guarantee that the firm will be considered for receipt of the solicitation when issued.
2. Upon receipt of the expression of interest, evaluation based on the background and capacity of the parties will be conducted to shortlist the firms as per process listed.
3. Only shortlisted parties will be eligible for opening of their Request for Proposal (Financial bid).
4. The prospective bidder may visit to survey the proposed location and for a detailed discussions on any of the working days.
5. All queries and clarifications shall be directed to:
Executive Engineer,
In the Office of Chief Executive Officer,
Bhaderwah Development Authority, Bhaderwah (BDA)
Tourist Reception Centre (TRC) Sarna
Bhaderwah- District Doda, Jammu & Kashmir, India

J. COMPOSITION OF EOI

1. Letter of Application indicating:
Name, title address and telephone number of the Principal who will serve as the Contact for this project. The Principal must have been empowered to sign the Legal Agreement with TDA- Bhaderwah and make decisions for the firm on contractual matters.
2. Details of the individual, firm, company or consortium, including company profile, Expertise and resource capacity.
3. Documents providing proof of experience in operating projects of similar size and complexity including:
 - (a). Total monetary value of similar projects undertaken for each of the last 3 year
 - (b). performance in projects of a similar nature and size for each of the last 3 year , and details of activities under way or contractually committed, and clients who may be contacted for further information (Certificate issued by employer(s) be furnished.)
4. Following documents providing proof of financial capacity to undertake the project, but not limited to:
 - (a). Evidence of adequacy of working capital for this Project (Availability of financial resources).
5. A broad business model/s for the project.
6. The Following Forms attached to this call for EOI are to be fully completed:
 - (a). Form 1 : General Information
 - (b). Form 2 : Financial Data
 - (c). Form 3 : Ongoing Contracts
 - (d). Form 4 : joint Venture Data

7. If the project is taken by a Joint Venture partnership; A letter of intent jointly signed by Senior Partners/CEOs of all firms, as part of their EOI submission. The Letter of Intent is to include the following:

(a). Undertaking that the firms will be working as a Joint Venture for the purposes of the project.

(b). Specialties/ areas of work that each individual firm will be responsible for.

8. Each firm in the Joint Venture shall be fully and equally responsible for the quality and timelines of deliverables and the quality control of all aspects of the project including the up-keeping of all assets and legal liabilities, if any.

9. Declaration for No Conflict of Interest signed by the Principles of all firms in the Joint Venture.

K. UPLOADING / SUBMISSION OF EXPRESSIONS OF INTEREST /RFP(PRICE BID)

1. All required documents for EOI and RFP (Price Bid) shall have to be uploaded on jk Government tender portal i.e "jktenders.gov.in". No hard copy(ies) is /are required. However, hard copy submitted if any, by the prospective bidder shall only be used for reference. Any document not uploaded online, but available in the hard copy shall not be considered for evaluation. Thus, uploading of all the required as well as desired documents shall need to be uploaded on JK tender portal

2. SUBMISSION OF EXPRESSIONS OF INTEREST /RFP(PRICE BID) BY QUALIFIED BIDDER ONLY:

Submissions of EOI and RFP along with Rate quoted, as hard copy, for Qualified bidder only shall be marked as " Expression of Interest for operation of "Water Sports Centre at Pul- Doda J&K" to be delivered to the address below by not later than 07 days from the date of decision regarding the approved / Hi bidder, for record and reference only, and addressed as follows:

Executive Engineer,

In the office of Chief Executive Officer,

Bhaderwah Development Authority, Bhaderwah (BDA)

Tourist Reception Centre (TRC) Sarna

Bhaderwah- District Doda, Jammu & Kashmir, India

For any query: mail- ceobda@hotmail

Form 1: General Information

(Note: A joint Venture Proposal must contain a full set of forms for each Joint Venture Partner)

Company Name:	
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a. Head office Address	
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Telephone Number	Facsimile Number
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E-Mail Address

b. Regional office Address (if any):	
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Telephone Number	Facsimile Number
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E-Mail Address

1. Local office Address (if any):	
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Telephone Number	Facsimile Number
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E-Mail Address

Country and year Incorporated:	
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Main lines of Business:	
1.	Since:
2.	Since:
3.	Since:
4.	Since:
5.	Since:
6.	Since:

Form 2: Financial Data

1. Summary of assets and liabilities on basis of the audited financial statement of the last three financial years.

Please provide copies of the audited financial statements of the last three financial years.

Form 3: Ongoing Contracts

Name of Contract	Value in INR	Name of Owner	Completed period of operation in months	Scheduled Completion Date of Lease

Form 4: Joint Venture Data

1. Name of Joint Venture Partnership:

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2. Head Office Address:

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Telephone No. Fax No.....

3. Local / Regional Address (if any):

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Telephone No.

Fax No.....

4. Name of Joint Venture Partners:

a.

b.

c.

d.

5. Name (s) of Lead Joint Venture Partner:

a.

b.

6. Joint Venture Agreement:

a. Date of Agreement:

b. Place of Agreement:

7. Proposed distribution of responsibilities between each Joint Venture Partner:

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8. Similar work performed with same partner (s):

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Form 5: EOI Certification

Assignment Title:

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To be completed and provided with the EOI submission. To be signed by the Principal of the Firm. **For a Joint Venture, to be signed by the Principals of all firms involved in a joint Venture.**

I/We hereby certify that there is no conflict of interest or unfair advantage at present, in providing the Expressions of Interest (EOI) for this assignment.

In providing the EOI submission, our company has no knowledge of or the ability to avail ourselves of confidential information (other than confidential information which may have been disclosed by Tourism Development Authority (BDA) to the proponents in the normal course of inviting the EOI submission, where the confidential information would be relevant to the services required of the EOI evaluation process.

Name
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Name
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Signature
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Signature
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Position
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Position
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Date
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Date.....

Sd/-
Executive Engineer
Bhadarwah Dev. Authority

Copy to the:-

1. Secretary to Government, Tourism Department, J&K Govt. Civil Secretariat, Jammu.
2. Director Tourism Jammu.
3. Joint Director, Industries and Commerce Jammu.
4. Joint Director, Tourism Jammu.
5. Chief Executive Officer, Bhadarwah Dev. Authority
6. Deputy Director, Tourism M&W Jammu.
7. Accounts Officer, Directorate of Tourism Jammu.
8. Office file